

# From the Ghost of Christmas Future

## THE UNIVERSITY OF SOUTHERN MISSISSIPPI

*Department of Entrepreneurship and Strategy  
315 Joseph Greene Hall*

September 15, 2010

William H. Glick, Dean,  
and H. Joe Nelson III Professor of Management  
Jones Graduate School of Management  
Rice University  
Houston, TX 77252

Bill  
Dear ~~Dean Glick~~:

You may have heard that I have been named to the prestigious Business Advisory Council Professor of Management and Strategy at the University of Southern Mississippi. The position provides provides a large stipend for my research, and only a few of these are ever awarded in the College of Business.

With this position comes an expectation for research productivity. Many of my colleagues here doubt that I can publish quality scholarly work on my own, which is why I am writing you today. Bill, you and I go back a long way, and I really need a favor from you. What I want to ask of you requires no time or monetary sacrifice from you, only your permission.

Here's my idea. I want to copy, without proper citation, the first one-half to two-thirds of your recent article in the *Administrative Science Quarterly*. At that point (i.e., the two-thirds point), I will take the idea off in an entirely different direction for a page or two more, before I conclude the article I am hoping to write. Again, I need permission to copy your article *without proper citation*, because proper citation would require me to use your name in the text so many times that nobody here will be convinced that you had nothing to do with this particular research project. Bill, please think about it.

Thank you,

D.H.D.

D. Harold Doty